SUMMIT RIDGE GROUP

FCC Reimbursement Services & Firm Overview

April 2025

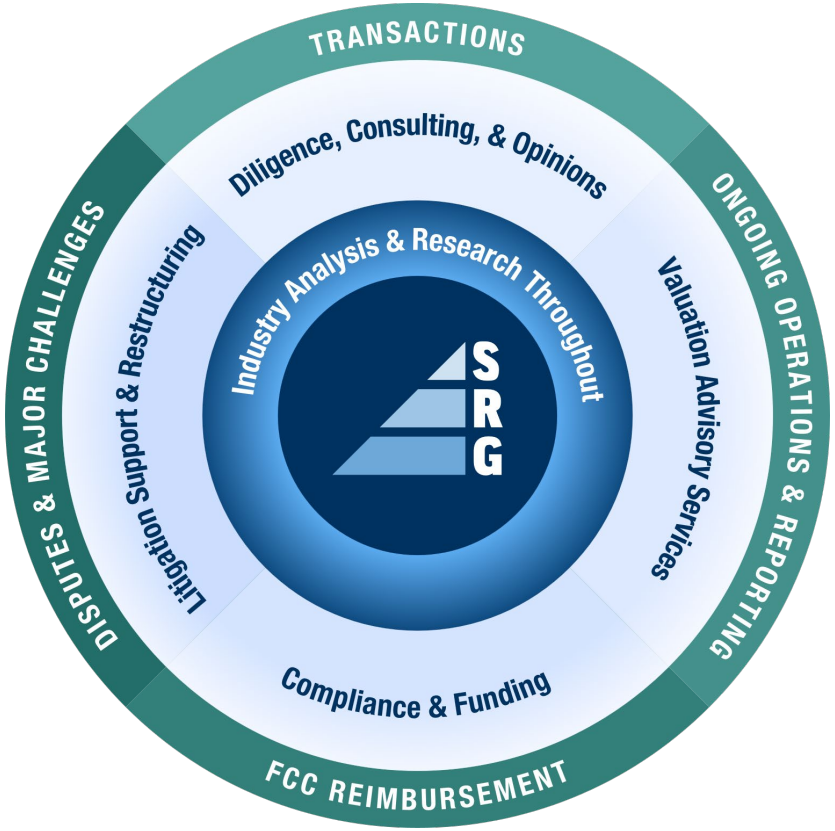
Financial & Valuation Experts for Telecom, Media & Satellite

Serving Clients Though All Phases of Business Evolution

Since 2008, Summit Ridge Group ("SRG") has worked on financial projects for communications sector companies, law firms, institutional investors, and government agencies.

Our senior professionals are widely recognized industry experts with particularly deep expertise in broadcasting, wireless, and satellite communications. Our services include:

- **Transaction Advisory and Opinions**, including due diligence support, pre-deal valuations, and fairness opinions to support the decision-making process and minimize risk.
- **Litigation Support and Restructuring Advisory**, including expert witness testimony, for matters requiring financial and valuation skills, as well as recognized industry expertise.
- **Valuation Advisory Services** for financial reporting and tax-related assignments, including purchase price allocations.
- **Financial and Industry Consulting** for companies and investors seeking in-depth analysis of industry trends, strategic issues, technology development, and other topics.
- **FCC Reimbursement Services** for companies seeking reimbursement for complying with FCC mandates.



How Summit Ridge Group Assists Operators

Our experience with 5 clients, 1350 sites, and over $1.67 Billion in approved allocation make us particularly well-positioned to handle complex reimbursement situations, including those that arise from changes in business plans, equipment upgrades, and change of ownership. As part of our FCC reimbursement service, we:

- Work with operators to verify that all proposals, purchase orders, and invoices conform to FCC reimbursement requirements.
- Work with vendors on behalf of operators to gather relevant information to meet FCC guidelines.
- Maintain a detailed tracking system throughout the FCC reimbursement process that can also be used for planning working capital impact.
- Update “cost estimates” rigorously throughout the reimbursement period.
- Prepare materials to account for possible “upgrades” at operator facilities to reflect partial reimbursement.
- Maintain relationship with the Fund Administrators from different teams to resolve disputes and discrepancies in a timely fashion.
- Track FCC reimbursements through FCC’s online portal to reflect client invoice submissions.
- Hold periodic conference calls with clients to resolve bottlenecks and handle requests.

How Summit Ridge Group Assists Operators

FCC Reimbursement Support Services

Rip & Replace

TV Broadcast Repack

AWS

SRG's Key FCC Reimbursement Metrics (as of 4/10/2025)

$626M

Reimbursement to Date

226

TV Repack Stations

1,422

Rip & Replace Sites

29K

Invoices Processed

$1.9B

Reimbursed and On Track for Upcoming Submission

Reimbursement Models

As wireless technology advances and spectrum becomes scarcer, the FCC will increasingly face the task of repurposing spectrum for new uses. The FCC has two basic models for reimbursing incumbent providers for incurred costs – the direct reimbursement model and the clearinghouse model. Both models present challenges for parties seeking to be reimbursed.

- **Direct Reimbursement Model.** Used for programs where Congress has given the FCC authority to pay third parties' incurred costs (e.g., "Broadcast Incentive Auction" and "Rip and Replace Program").
  - FCC effectively pays the party owed reimbursement funds directly, although the FCC may engage an accounting firm to support its efforts.
  - FCC often uses a "cost catalog" to provide guidelines for the expected costs of standard equipment and services.
  - Due to government regulations, the reimbursement process is cumbersome for those seeking reimbursement.
  - Specific formats are required. Invoices and estimates, along with totals on hourly billings, need to match to the penny and any deviation results in rejection or a request for information.
- **Clearinghouse Reimbursement Model.** Used when the funds are being paid by a third party, for example when FCC license auction winners are required to repay the costs of relocating incumbent license holder to new spectrum (e.g., "The AWS Clearing" and "C-band Clearing"). In the clearinghouse model, the party seeking reimbursement submits its expenses to the clearinghouse. Auction winners have an option to protest if they believe the clearing costs are excessive.

Summit Ridge Group's Qualifications

Summit Ridge Group's costs are reimbursable.

- All our program related services to date have been reimbursed by the FCC across all our clients.
- Including our discussions with the Rip and Replace Fund Administrator, Ernst & Young.
- The FCC has never denied reimbursement for any of SRG's fees.

Summit Ridge Group is cost-efficient.

- Our expenses have not exceeded 5% of the total reimbursed cost for our clients (much lower for large projects).
- SRG has secured over $610 million in qualified expenses to date through all FCC projects including the AWS clearing, TV Broadcast Repack, C-Band clearing, 3.45 Clearinghouse, and Rip and Replace.
  - To date, SRG has secured over $390 million in qualified expenses for Rip and Replace.
- We support reimbursement for the Secure and Trusted Communications Networks Reimbursement Program for over 1350 sites using 20 full-time professionals, or approximately 67 sites per professional.
- We supported reimbursement for the Broadcast Incentive Auction for repack over 225 TV and FM stations using under 4 full-time professionals, or approximately 60 stations per professional.

The Rip and Replace Program – Client Expectations

Applicants seeking reimbursement should be prepared to:

- **Plan:** Plan for the permanent removal, replacement, and disposal of covered communications equipment or services that are in the communications network.
- **Map:** Map out a specific timeline for the removal, replacement, and disposal.
- **Ensure:** Ensure they will not purchase, rent, lease, or otherwise obtain covered communications equipment or services going forward.
- **Maintain:** Maintain detailed tracking of internal time, including name, date, description, and time to at least the hour.
- **Submit:** Submit status updates to the FCC on a quarterly basis, detailing the progress on the permanent removal, replacement, and disposal of covered equipment (from the date of approval of an application).
- **Instruct:** Instruct vendors to invoice meticulously to meet FCC requirements and ensure they are prepared to spend time responding to FCC requests for additional information.
- **Uphold:** Uphold a comprehensive compliance process to prepare for the close out phase and potential FCC audit.

The Rip and Replace Program – Overview

- The Secure and Trusted Communications Networks Act of 2019 was established using the direct reimbursement model:
  1. A mechanism to prevent communications equipment or services that pose a national security risk from entering U.S. networks.
  2. A program to remove any such equipment or services currently used in U.S. networks (i.e., “Rip and Replace”).
- The FCC opened the filing window on October 29, 2021, for eligible providers (i.e., providers with 10 million or fewer customers, including both eligible telecommunications carriers (ETCs) and non-ETCs) to submit initial estimates of the costs to be incurred for the removal, replacement, and disposal of covered communications equipment or services.
- Congress allotted $1.895 billion to fund the replacement of covered equipment and services.
- Recipients of these funds are also subject to regular audits, reviews, and field investigations to ensure FCC funding is not misused in a manner that constitutes waste, fraud, or abuse of the program.
- The National Defense Authorization Act (NDAA) was passed on December 23, 2024, authorizing another $3.08 Billion to fully fund the Secure and Trusted Communications Networks Reimbursement Program.

The Rip and Replace Program – Covered Equipment

(Updated September 3, 2024)*†

Covered Equipment or Services*	Date of Inclusion on Covered List
Telecommunications equipment produced by **Huawei Technologies Company**, including telecommunications or video surveillance services provided by such entity or using such equipment.	March 12, 2021
Telecommunications equipment produced by **ZTE Corporation**, including telecommunications or video surveillance services provided by such entity or using such equipment.	March 12, 2021
Video surveillance and telecommunications equipment produced by **Hytera Communications Corporation**, to the extent it is used for the purpose of public safety, security of government facilities, physical security surveillance of critical infrastructure, and other national security purposes, including telecommunications or video surveillance services provided by such entity or using such equipment.	March 12, 2021
Video surveillance and telecommunications equipment produced by **Hangzhou Hikvision Digital Technology Company**, to the extent it is used for the purpose of public safety, security of government facilities, physical security surveillance of critical infrastructure, and other national security purposes, including telecommunications or video surveillance services provided by such entity or using such equipment.	March 12, 2021
Video surveillance and telecommunications equipment produced by **Dahua Technology Company**, to the extent it is used for the purpose of public safety, security of government facilities, physical security surveillance of critical infrastructure, and other national security purposes, including telecommunications or video surveillance services provided by such entity or using such equipment.	March 12, 2021
Information security products, solutions, and services supplied, directly or indirectly, by **AO Kaspersky Lab** or any of its predecessors, successors, parents, subsidiaries, or affiliates.	March 25, 2022
International telecommunications services provided by **China Mobile International USA Inc**. subject to section 214 of the Communications Act of 1934.	March 25, 2022
Telecommunications services provided by **China Telecom (Americas) Corp.** subject to section 214 of the Communications Act of 1934.	March 25, 2022
International telecommunications services provided by **Pacific Networks Corp** and its wholly-owned subsidiary **ComNet (USA) LLC** subject to section 214 of the Communications Act of 1934.	September 20, 2022
International telecommunications services provided by **China Unicom (Americas) Operations Limited** subject to section 214 of the Communications Act of 1934.	September 20, 2022
Cybersecurity and anti-virus software produced or provided by **Kaspersky Lab, Inc.** or any of its successors and assignees, including equipment with integrated Kaspersky Lab, Inc. (or any of its successors and assignees) cybersecurity or anti-virus software.	July 23, 2024

Source: https://www.fcc.gov/supplychain/coveredlist

*The inclusion of producers or providers of equipment or services identified on this list should be read to include the subsidiaries and affiliates of such entities.

†Where equipment or services on the list are identified by category, such category should be construed to include only equipment or services capable of the functions outlined in sections 2(b)(2)(A), (B), or (C) of the Secure and Trusted Communications Networks Act of 2019, 47 U.S.C. § 1601(b)(2)(A)-(C).

The Rip and Replace Program – Timeline

Rip and Replace Timeline (as of January 16, 2025)		
1	Application window opens (91 days)	October 29, 2021
2	Application window closes	January 28, 2022
3	FCC reviews cost estimates and determines allocation (90 – 150 days)	June 15, 2022
4	FCC informs applicants of their allocations	July 18, 2022
5	Filing window for reimbursement claims opens	July 18, 2022
6	Applicant submits first reimbursement claim (Prior to)	July 17, 2023
9	National Defense Authorization Act (NDAA) signed into law	December 23, 2024
10	Full funding becomes available for all appicants	SRG Estimates Q1-Q2 2025
11	All work must be completed (including disposal)	Dependent on each Applicant
12	Final deadline for all reimbursement claims to be filed	120 days after line item 11

Rip and Replace Accounting & Consulting

N.E. Colorado Cellular, Inc. (2021-present)

Client Challenges

Complex Application Process

Client has largest Rip & Replace project of any eligible U.S. carrier. Estimated project cost totaled over $1 billion. Getting adequate and timely reimbursement was critical. Scoping the project for the application process and submitting it for allocation during a narrow time window required extensive coordination.

SRG Solutions

Created Repeatable Model

SRG worked with Viaero and its major vendors to submit applications totaling over 174,000 line items. Team found a model that worked at one site and iterated to replicate across the entire network. SRG also worked with the FCC to explain some of the intricacies of the client's situation.

Results

Allocation Approved

Client's application was approved for over 99.9% of the requested amounts. Allocation confirmed at over $1.1 billion. SRG continues to work with Viaero to prepare for the next step in the process - reimbursement submissions.

Broadcaster Repack Accounting & Consulting

Major Broadcaster Case Study (2017-2023)

Client Challenges

Major Broadcasters Forced to Relocate to Avoid Being Forced Off Air

The Broadcast Incentive Auction required most Class A, full power, low power, and FM radio broadcasters to move their stations from the pre-auction channels to channels in the newly designated broadcast television bands (Channels 2-36). To compensate broadcasters, the government allotted a percentage of the auction's proceeds to reimburse broadcasters for the costs incurred in making this transition. Our client's accounting department was not equipped to handle the considerable burden of submitting thousands of invoices to the FCC and managing the whole reimbursement process in addition to their typical workload. Additionally, internal broadcaster time for repacking was initially hard to reimburse.

SRG Solutions

Create, Optimize, Facilitate, and Complete Reimbursement Funnel

The FCC structured the reimbursement process to make it easier for professional service firms to be reimbursed than broadcasters, making outsourcing the reimbursement process very attractive. This included full reimbursement of all SRG related expenses for our client. We served as the intermediary between our client and the FCC. In doing so, we built procedures to receive invoices from the client, ensure that they meet FCC requirements, and submit the invoices to the FCC for reimbursement. We also responded to the FCC's requests for invoices that required additional action. SRG built custom solutions that suited our client's needs and allowed flexibility when the FCC changed the requirements.

Results

Relocation Successful, Project Reimbursed, Broadcaster Satisfied

By outsourcing the project, our client focused their energy on their primary business enterprise while having the expenses for this project covered by the government. Our client was able to increase cash flow and reduce the amount of attention relating to the reimbursement process. SRG enabled our client to receive reimbursement for incurred costs faster, which helped them finance new capital expenditures. We also significantly alleviated the burden that our client would have faced should they have undertaken this project internally.

The Third-Party Appraisals of AWS Relocation Costs

- Summit Ridge Group performed dozens of third-party appraisals for Xcel Energy's relocation from the AWS band, which included:
  - Examining a variety of technical approaches Xcel used at different locations.
  - Evaluating issues related to transmitters, antennas, towers and other items.
  - Assessing whether replacement technology was comparable to existing equipment when existing equipment was no longer manufactured due to technology improvements (e.g., analog to digital).
  - Conducting independent market research to verify the reasonableness of equipment prices.
- Xcel submitted Summit Ridge's appraisals to the AWS clearinghouse.
- SRG impartially evaluated the reasonableness of reimbursable spectrum relocation costs and approaches and articulating this in reports that would be used by both sides.

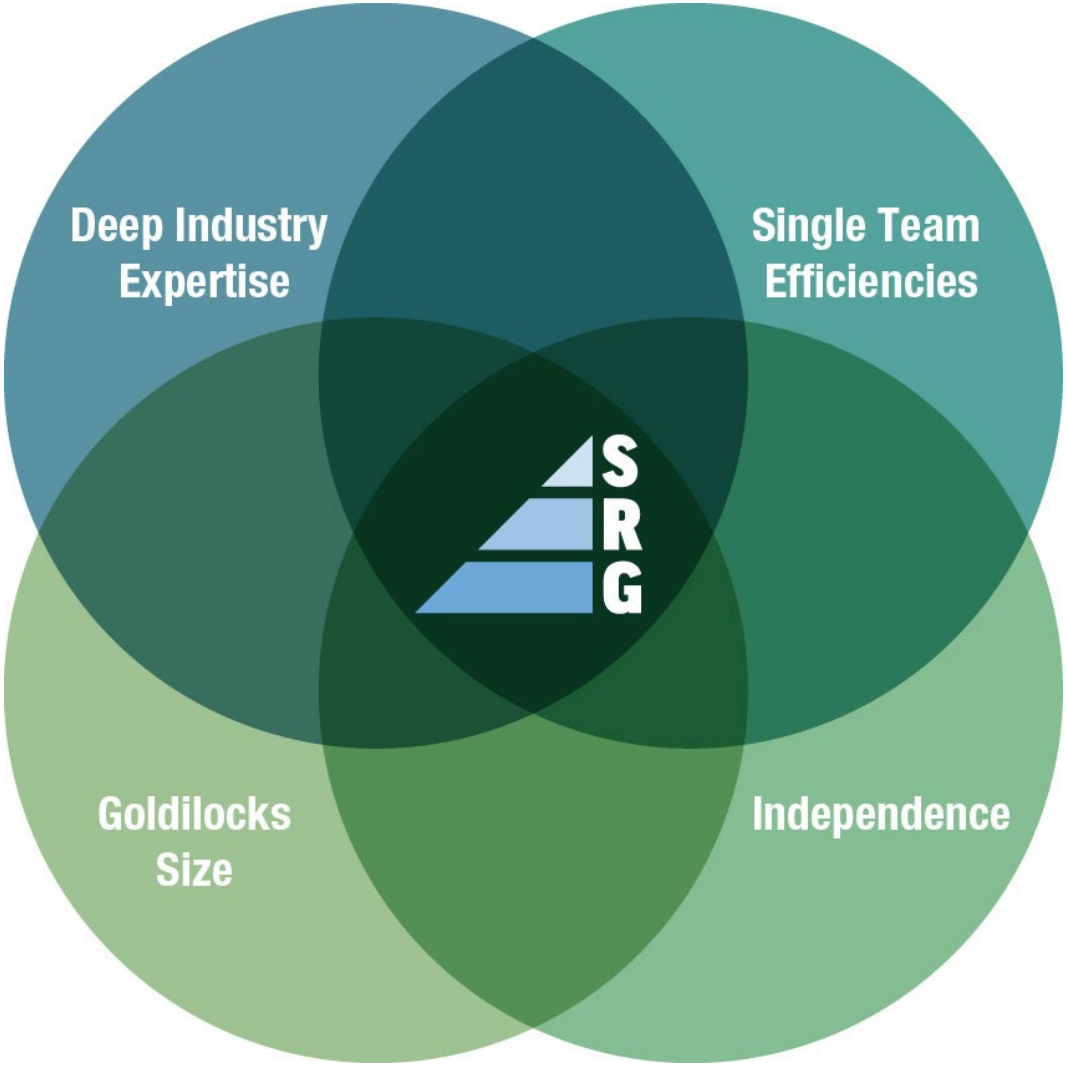
SUMMIT RIDGE GROUP

Firm Overview

Why Summit Ridge Group?

Our Unique Position

- **Deep Industry Expertise -** More than industry specialists, we are well-recognized industry experts. Lower small-firm overhead allows us to invest in deeper industry knowledge and financial training than would be possible at our larger competitors.
- **Single Team Efficiencies -** Our industry and financial valuation experts are the same professionals. SRG's single experienced team brings the firm's full coordinated expertise, historical experiences, and diverse perspectives to bear on every client matter.
- **Goldilocks Size –** SRG is small enough to have senior-level attention throughout every client engagement yet large enough to have the resources (trained junior personnel, well-documented internal processes and procedures, industry and financial databases, cybersecurity, etc.) to responsibly handle large and/or highly sensitive client matters.
- **Independence –** SRG has greater actual and perceived independence because we don't have auditing or banking relationships. Summit Ridge Group's size naturally limits potential conflicts.



Bios of Key Professionals

J. Armand Musey, CFA

President and Founder

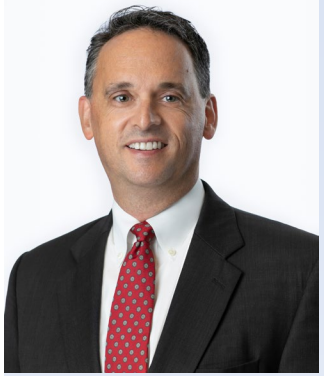
+1.212.433.4802
amusey@SummitRidgeGroup.com

AREAS OF EXPERTISE
- Valuation
- Economic Damages Analysis
- Litigation Support & Investigation

INDUSTRY FOCUS
- Wireless Telecommunications
- Wireline Telecommunications
- Media & Entertainment
- Satellite Communications

HIGHLIGHTS
- Expert in financial valuation within the space and wireless sectors.
- Completed dozens of financial valuations, strategic analyses, business development, corporate governance and business plan creation assignments.
- Prior to founding Summit Ridge Group, Armand led the satellite industry research teams for BoA and later Solomon Smith Barney, where he also covered the wireless tower industry.
- Top ranked analyst by Institutional Investor, The Wall Street Journal, and Greenwich Associates.
- Experience prior to Summit Ridge Group also includes President of a boutique investment bank specializing in the satellite, media and telecom industries.
- Regular speaker at industry conferences; quoted in leading national and trade publications.
- Authored *The Spectrum Handbook 2018*; published in leading law journals.
- Member of the Federal Communications Bar Association, American Society of Appraisers, NYSSA, and CFA Institute.

EDUCATION
- J.D. (cum laude), Northwestern University (Pritzker)
- M.B.A., Northwestern University (Kellogg)
- M.A., Columbia University
- B.A. (with honors), University of Chicago
- Chartered Financial Analyst (CFA)
- Completed ASA business valuation curriculum and passed USPAP exam



John A. Tardio, ASA

Director

+1.212.433.4803
jtardio@SummitRidgeGroup.com

AREAS OF EXPERTISE
- Valuation
- Economic Damages Analysis
- Litigation Support & Investigation

INDUSTRY FOCUS
- Wireless Telecommunications
- Wireline Telecommunications
- Media & Entertainment
- Satellite

HIGHLIGHTS
- 15+ years of valuation experience, including dozens of engagements completed for strategic planning, financial reporting, tax compliance, litigation, and transaction purposes.
- Prior experience includes six years of Big 4 experience in the advisory services practices of Deloitte and Ernst & Young.
- In addition to his Big 4 experience, he worked for a number of highly regarded valuation and advisory services firms, including Meyers, Harrison & Pia, LLC; WeiserMazars LLP; and Empire Valuation Consultants LLC.
- Past engagements include transactions with values up to $1 billion involving nationally recognized state and municipal transportation agencies, as well as projects subject to review by CalPERS, the IRS, and the U.S. Department of Labor.
- Presented to industry and business professionals and authored multiple articles related to current valuation issues.
- Member of the ASA and past Treasurer of the ASA's New York City Chapter (2018-2019).

EDUCATION
- M.B.A., University of Rochester (Simon)
- B.S., Economics, Binghamton University (SUNY)
- Accredited Senior Appraiser (ASA)

Kevin McElroy, CPA/ABV,ASA

Director

+1.212.433.4812
kmcelroy@SummitRidgeGroup.com

AREAS OF EXPERTISE
- Accounting
- Finance
- Valuation

INDUSTRY FOCUS
- Telecommunications
- Media & Entertainment
- Satellite

HIGHLIGHTS
- Prior to joining SRG, Kevin worked for highly regarded valuation and advisory service firms, including FMV Opinions and Crowe LLP.
- Developed over two hundred valuation opinions for gift and estate, financial reporting, litigation, buy/sell agreements, and other transaction purposes for over 15 years. Kevin has reviewed many valuations for audit purposes.
- Kevin has extensive accounting experience, including as a company Controller. He has prepared over one hundred individual income tax returns with Intuit's TurboTax.
- Past president of the New York City Chapter of the American Society of Appraisers.

EDUCATION
- Accredited Senior Appraiser (ASA)
- Credentialed in business valuations by the AICPA (ABV)
- Certified Public Accountant (CPA) in NY State
- M.B.A., Baruch's Zicklin School of Business (CUNY)
- B.B.A., Accounting, Siena College

Bios of Key Professionals

Fan Jia

Director

+1.212.433.4804
fjia@SummitRidgeGroup.com

AREAS OF EXPERTISE
- Accounting
- Financial Analysis
- Valuation

INDUSTRY FOCUS
- Wireless Telecommunications
- Wireline Telecommunications
- Media & Entertainment
- Satellite

HIGHLIGHTS
- Experienced accountant with expertise in clients accounting issues such as financial reports, reconciliations, and financial analysis.
- Serves as Summit Ridge Group's financial controller.
- Leads the team supporting television station reimbursement following FCC broadcast incentive guidelines.
- Began her accounting career as a junior accountant at CA technologies, Inc. in Beijing, which she joined during her junior year in college. After graduating from college, she decided to challenge herself and arrived in the U.S. with a dream to start her career in New York City.
- Moved to the U.S. to attend St. John's University in New York, where she obtained her Master's degree.
- Extensive accounting and tax preparation experience for individual and small to medium-sized businesses, especially in the areas of payroll implementation, client support, and preparation of financial documents for financial status reports.

EDUCATION
- M.S., Accounting, St. John's University, New York
- Bachelor of Management in Financial Management, Qingdao Technological University
- Project Management Professional (PMP)
- Completed ASA business valuation curriculum and passed USPAP exam

Daniel-John Perez

Vice President

+1.212.433.4806
dperez@SummitRidgeGroup.com

AREAS OF EXPERTISE
- Accounting
- Financial Analysis
- Valuation

INDUSTRY FOCUS
- Wireless Telecommunications
- Wireline Telecommunications
- Media & Entertainment
- Satellite

HIGHLIGHTS
- Daniel-John Perez joined Summit Ridge Group as an Analyst in 2018 and was promoted twice, most recently to Vice-President in January of 2024.
- His focus at the firm is co-leading or leading different government reimbursement programs including the FCC's Broadcast Repack program, the C-Band RPC program, and most recently the Secure and Trusted Communications Networks Reimbursement Program (SCRP).
- He serves as Summit Ridge Group's Chief Privacy Officer.
- Prior to joining Summit Ridge Group, Daniel-John worked as an intern at New York-Presbyterian ("NYP") for two (2) summers. While at NYP, he worked directly with the Revenue Cycle Team and the Materials Management Team to analyze expenses and develop cost-reduction strategies.

EDUCATION
- B.S., Business Administration, University at Buffalo (SUNY). Concentration in financial analysis
- Project Management Professional (PMP)
- Passed national Uniform Standards of Professional Appraisal Practice (USPAP) exam
- Member, American Society of Appraisers (ASA)

Katie DiRico

Associate

+1.212.433.4816
kdirico@SummitRidgeGroup.com

AREAS OF EXPERTISE
- Finance
- Marketing Strategies
- Research
- FCC Reimbursement

INDUSTRY FOCUS
- Telecommunications
- Media
- Satellite

HIGHLIGHTS

•Katie DiRico is an Associate at Summit Ridge Group. She joined the firm in June 2022.
•At Summit Ridge Group, Katie focuses on the C-Band Reimbursement program and the Secure and Trusted Communications Networks Reimbursement Program (SCRP or Rip and Replace).
•Prior to joining Summit Ridge Group, she interned at Viaero Wireless. During her time at Viaero Wireless she worked in the marketing department and on telecom related projects.
•During college, Katie was part of the Trinity Women's Tennis team. She also served on her college's Student Government Association as well as the NESCAC Sports Association.

EDUCATION
- B.A., Environmental Science, Trinity College

Bios of Key Professionals

George Papazahariou

Associate

+1.212.433.4805
gpapazahariou@SummitRidgeGroup.com

AREAS OF EXPERTISE
- Accounting
- Finance
- Valuation
- FCC Reimbursement

INDUSTRY FOCUS
- Telecommunications
- Media & Entertainment
- Satellite

HIGHLIGHTS
- George joined Summit Ridge Group as an Analyst in May 2023 and since has been promoted to Associate in August 2024.
- George's focus at the firm is furthering the Secured and Trusted Networks Reimbursement Program (SCRP) for Summit Ridge Group's clients as well as providing assistance in litigation support projects.
- Prior to joining Summit Ridge Group, George worked as an accounting assistant at Mordfin Group, and earlier as an intern at Kuttin Wealth Management. There, he worked directly under accountants and financial advisors learning how to best serve client needs and offer a wide variety of research, data entry, and administrative support.
- Away from the office, George enjoys playing basketball, photography, and strength training.

EDUCATION
- B.S. (cum laude), Finance, Fordham University

Yagnik Mehta

Associate

+1.212.433.4809
ymehta@SummitRidgeGroup.com

AREAS OF EXPERTISE
- Valuation
- Investment Research
- Litigation Support & Investigation

INDUSTRY FOCUS
- Telecommunications
- Satellites (Earth Observation and Broadband)
- Technology

HIGHLIGHTS
- Joined Summit Ridge Group as an Analyst in July 2023.
- Yagnik has strong business, strategy, and technical background in the Telecommunication Satellite and Technology sector.
- Before joining SRG, Yagnik interned at Planet Labs (NYSE: PL), focusing on building Strategic/Tech Partnerships and M&A strategies, Financial and Business models for the LEP Satellite Industry, and Geo-Spatial Software/Data Companies.
- While completing the management Masters program at NYU, Yagnik worked for 1.5 years as a Venture Capital Fellow supporting venture capital investment research and due diligence efforts for the early-stage investments/accelerator program at NYU Stern (CSB) and Venture Analyst (Deep Tech) at NYU Stern (EFL).
- Yagnik provided valuation opinions and conducted industry research for top U.S. venture capital investors and C-Level executives during his internships and finance and M&A classes at NYU.
- Yagnik has authored and presented multiple research publications at international conferences focused on Telecommunications, Satellite, and Artificial Intelligence domains for leading scientific publication houses like Springer, IEEE, etc.

EDUCATION
- M.S. Management of Technology, New York University (NYU).
- B.Tech, Electronics and Communications Engineering, BVM Engineering College, India.

David Yep

Associate

+1.212.433.4817
dyep@SummitRidgeGroup.com

AREAS OF EXPERTISE
- Mergers & Acquisitions
- Strategy
- Valuation

INDUSTRY FOCUS
- Telecommunications
- Media & Entertainment
- Satellite

HIGHLIGHTS
- Joined Summit Ridge Group as an Analyst in December 2023.
- David's experience encompasses M&A Advisory, Audit, and Risk Advisory across various industries including commercial, fintech, manufacturing, oil, real estate, and SAAS.
- Prior to joining Summit Ridge Group, David started his career as an M&A Strategy and Transactions Associate, where he gained experience performing financial and strategic analyses on companies in the upper middle market, both looking to acquire or to be acquired. In addition, he was an Audit Intern at Grant Thornton and a Risk Advisory intern at Deloitte where he was a supporting function for its team performing audit procedures, ensuring regulatory compliance, and risk threshold testing.
- David graduated from Rutgers University, where his academic focus was a dual degree in Finance and Accounting. Additionally, he participated in the Big Ten Network as a varsity player in the LoL eSports club.

EDUCATION
- B.S., Accounting and Finance, Rutgers University

Bios of Key Professionals

Sophia Mazzei

Analyst

+1.212.433.4807
smazzei@SummitRidgeGroup.com

AREAS OF EXPERTISE
- Marketing Strategies
- Analytics
- CRM

INDUSTRY FOCUS
- Telecommunications
- Media & Entertainment
- Satellite

HIGHLIGHTS
- Sophia joined Summit Ridge Group as a Marketing Assistant in February 2024 and was elevated to the title of Marketing Analyst in April of 2024.
- Sophia achieved a B.S. from the University of Colorado Boulder in May of 2023 where she studied Strategic Communications, Film, and Media Production.
- At SRG, her responsibilities include independent management of our CRM, facilitating all shipments, planning internal company events, website and social media analytics including SEO, and is involved in the FCC program Rip and Replace.
- She has previous experience as a Public Relations Intern at Jazz Crawl Productions where she conducted research to assist in public outreach and garnering sponsorships.

EDUCATION
- B.S., Strategic Communications, University of Colorado Boulder

Sidney Sampson

Analyst

+1.212.433.4808
ssampson@SummitRidgeGroup.com

AREAS OF EXPERTISE
- FCC Reimbursement
- Accounting
- Date Analytics
- Finance

INDUSTRY FOCUS
- Telecommunications
- Media & Entertainment
- Technology
- Satellite

HIGHLIGHTS
- Sidney joined Summit Ridge Group as an Analyst in August 2024.
- Sidney's work at the firm centers on progressing the Secured and Trusted Networks Reimbursement Program (SCRP), or Rip and Replace Program, for the telecommunications, satellite, and technology industries. She ensures that proper materials and documentation are for the FCC so that our clients are reimbursed appropriately. Tracking invoices and processing payments are crucial to the program and our clients.
- Before Summit Ridge Group, Sidney was a commercial operations intern at a medical device start-up company, where she created marketing materials and performed data analytics to enhance the healthcare industry's go-to-market plan.
- Sidney received a Bachelor of Science in Biology at Trinity College, where she learned about life's complexities while gaining analytical and innovative skills. There, she was on leadership boards of multiple clubs, including the Sustainable Finance Association and The Women's Network.

EDUCATION
- B.S., Biology, Trinity College

SUMMIT RIDGE GROUP

Select Clients

Select Clients

Law Firms

- Ajamie LLP
- Astigarraga, Davis, Mullins & Grossman, P.A.
- Bertrand, Fox, Elliot, Osmon & Wenzel
- Brown Rudnick LLP
- Call & Jensen, APC
- Dentons
- Hogan Lovells LLP
- Gravel & Shea PC
- Hunton Andrews Kurth LLP
- Jones Day
- K & L Gates LLP
- Kessler Topaz Meltzer and Check LLP
- Latham and Watkins LLP
- Lerman Senter PLLC
- LMI Advisors, LLC
- Milbank, Tweed, Hadley & McCloy LLP
- Paul, Weiss, Rifkind, Wharton & Garrison LLP
- Pillsbury Winthrop Shaw Pittman LLP
- Prickett, Jones & Elliott, P.A.
- Pullman & Comley, LLC
- Quinn Emanuel Urquhart & Sullivan, LLP
- Reed Smith LLP
- Ragain & Clark, P.C.
- Roetzel & Andress
- Shearman & Sterling LLP
- Sheppard Mullin Richter & Hampton LLP
- Shopoff Cavello & Kirsch LLP
- Sullivan & Cromwell LLP
- Sussman Godfrey LLP
- Venable LLP
- Weil Gotshal & Manges LLP
- White and Case LLP
- Wiley LLP
- Womble Bond Dickinson (US) LLP

*A sample of the law firms with whom Summit Ridge Group professionals have worked.

Telecommunications

*A sample of the telecommunications companies with which Summit Ridge Group professionals have worked.

Media

*A sample of the media companies with whom Summit Ridge Group professionals have worked.

Satellite

*A sample of the satellite companies with which Summit Ridge Group professionals have worked.

Select Clients

Investors, Consulting Firms & Government Agencies

Investors

- Bregal Sagemount
- Elliott Capital Management
- GE Capital
- JP Morgan Asset Management
- Kennedy Funding
- King Street
- Kleiner Perkins
- Magnatar Capital
- Melody Capital
- Morgan Stanley
- Owl Creek Asset Management
- PointState Capital LP
- S.A.C. Capital Advisors
- Sansone
- Seven Locks
- Shamrock
- Taconic Partners
- White Oak

Consulting Firms

- BIA Advisory Services, LLC
- Carl T. Jones, Inc.
- Coleman Research
- FTI Consulting
- Gerson Lehrman Group (“GLG”)
- Goldin Associates LLC
- Guidepoint Global
- Interisle Consulting Group
- Space Partnership International (“SPI”)
- The Michel-Shaked Group

Government Agencies/Industry Associations

- Competitive Carriers Association (“CCA”)
- State of Utah, Office of the Attorney General
- State of Vermont
- The MITRE Corporation
- Undisclosed U.S. Federal Agency
- U.S. Department of Justice, Antitrust Division

*A sample of the investment firms, consulting firms, government agencies, and industry associations with whom Summit Ridge Group professionals have worked.

SUMMIT RIDGE GROUP

49 W 38th St, 12th Floor, New York, NY 10018
+1 212.433.4800
SummitRidgeGroup.com